

FACT SHEET AS ON 31ST MARCH 2024

CONSOLIDATED INFORMATION													
													Figures in USD Million, except where stated otherwise
	Quarter Ended								Year Ended				
	Mar-24	Dec-23	Sep-23	Jun-23	Mar-23	Dec-22	Sep-22	Jun-22	Mar.31, 2024	Mar.31, 2023	Mar.31, 2022	Mar.31, 2021	
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$	
REVENUE - STREAMWISE													
Recurring	10.34	9.79	9.49	9.23	9.18	8.71	8.36	8.03	38.87	34.34	32.64	31.30	
AMC / Subscription	6.81	6.23	5.83	5.58	5.85	5.49	5.26	5.08	24.45	21.71	21.66	21.94	
BPO Services	2.09	2.07	2.11	2.17	1.90	1.90	1.79	1.79	8.43	7.38	6.43	5.60	
Hosting Charges	1.45	1.50	1.56	1.48	1.43	1.33	1.31	1.16	5.98	5.25	4.55	3.76	
Non-recurring	5.52	5.72	5.99	7.85	6.25	6.94	6.64	7.67	25.05	27.45	39.29	53.62	
License	1.81	0.68	0.64	0.96	0.37	1.48	0.96	1.73	4.09	4.50	7.69	18.56	
Service	3.58	4.98	5.23	6.68	5.78	5.33	5.53	5.84	20.46	22.47	31.14	33.55	
Resale of Material	0.12	0.06	0.12	0.21	0.10	0.13	0.14	0.10	0.50	0.48	0.46	1.50	
TOTAL	15.86	15.51	15.48	17.08	15.43	15.66	15.00	15.70	63.92	61.79	71.93	84.92	
REVENUE - BUSINESS UNITWISE													
ERP	4.04	3.99	4.53	4.44	4.31	4.04	4.33	4.48	17.00	17.13	23.57	31.74	
HRP	5.86	6.28	6.69	7.02	6.20	6.39	6.45	6.50	25.84	25.53	25.55	27.59	
AAD	5.97	5.24	4.25	5.61	4.92	5.23	4.23	4.73	21.08	19.13	22.81	25.58	
TOTAL	15.86	15.51	15.48	17.08	15.43	15.66	15.00	15.70	63.92	61.79	71.93	84.92	
REVENUE - GEOGRAPHYWISE													
Americas	3.91	3.85	4.37	4.17	4.37	3.50	3.69	3.94	16.31	15.50	17.97	19.87	
Europe	0.46	0.60	(0.47)	0.89	0.60	0.92	0.67	0.83	1.48	3.02	4.11	4.75	
APAC	6.19	5.73	6.03	6.48	5.17	6.28	5.46	5.23	24.44	22.15	23.42	31.50	
India	3.50	3.78	4.31	3.65	3.50	3.04	3.01	4.01	15.24	13.53	16.71	20.18	
MEA @	1.80	1.55	1.24	1.87	1.79	1.93	2.18	1.69	6.45	7.59	9.71	8.62	
TOTAL	15.86	15.51	15.48	17.08	15.43	15.66	15.00	15.70	63.92	61.79	71.93	84.92	
BOOKING - BUSINESS UNITWISE													
ERP	2.18	2.37	3.32	2.63	3.26	6.89	4.90	4.47	10.51	19.52	20.58	31.98	
HRP	6.94	2.64	10.62	12.53	12.15	10.86	5.43	11.90	32.73	40.34	27.18	40.00	
AAD	18.78	2.00	2.65	7.98	8.00	9.80	6.99	5.40	31.41	30.19	17.03	37.85	
TOTAL	27.90	7.01	16.60	23.14	23.41	27.56	17.32	21.77	74.65	90.05	64.78	109.82	
BOOKING - GEO WISE													
Americas	2.64	2.15	1.21	4.93	1.12	9.96	6.11	5.20	10.93	22.38	21.43	31.32	
Europe	0.47	0.01	0.85	9.29	0.18	0.54	0.26	0.46	10.63	1.44	0.32	11.51	
APAC	21.33	3.47	10.81	4.52	4.76	15.11	5.18	6.28	40.13	31.33	20.79	32.12	
India	1.37	1.03	2.48	3.22	6.52	1.07	2.30	8.76	8.09	18.65	10.04	27.73	
MEA @	2.10	0.36	1.24	1.18	10.83	0.87	3.48	1.07	4.87	16.25	12.21	7.14	
TOTAL	27.90	7.01	16.60	23.14	23.41	27.56	17.32	21.77	74.65	90.05	64.78	109.82	
UNEXECUTED ORDER BOOK #	187.55	180.32	193.01	196.03	195.70	190.98	181.70	177.77	187.55	195.70	174.10	182.67	
CUSTOMER METRICS													
Revenue from New Customers (%)	16%	8%	6%	4%	10%	15%	7%	8%	8%	10%	10%	25%	
Revenue from Cloud orders (%)	60%	59%	50%	60%	58%	56%	55%	51%	57%	55%	49%	40%	
Number of new customers added	5	5	9	6	13	10	9	13	25	45	41	50	

\$ Figures, other than revenue, are unaudited.

Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

@ Middle East and Africa (MEA) includes South Africa.

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