

FACT SHEET AS ON 30TH SEPTEMBER 2024

					CONSOLID	ATED INFO	RMATION							
	Figures in USD Million, except where stated													ed otherwise
		Quarter Ended							Half Yea	ar Ended	Year Ended			
	Sep-24	Jun-24	Mar-24	Dec-23	Sep-23	Jun-23	Mar-23	Dec-22	Sep. 30,	Sep. 30,	Mar.31,	Mar.31,	Mar.31,	Mar.31,
									2024	2023	2024	2023	2022	2021
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
REVENUE - STREAMWISE														
Recurring	9.82	9.37	10.34	9.79	9.49	9.23	9.18	8.71	19.19	18.73	38.87	34.34	32.64	31.30
AMC / Subscription	6.40	5.97	6.81	6.23	5.83	5.58	5.85	5.49	12.37	11.41	24.45	21.71	21.66	21.94
BPO Services	1.99	2.00	2.09	2.07	2.11	2.17	1.90	1.90	4.00	4.28	8.43	7.38	6.43	5.60
Hosting Charges	1.42	1.40 7.15	1.45 5.52	1.50 5.72	1.56 5.99	1.48 7.85	1.43 6.25	1.33 6.94	2.83	3.04	5.98 25.05	5.25 27.45	4.55 39.29	3.76 53.62
Non-recurring	7.31 0.52	0.99	5.52 1.81	0.68	0.64	0.96	0.37	1.48	14.45 1.52	13.83 1.60	4.09		7.69	18.56
License	6.74	6.11	3.58	4.98	5.23		5.78		1.52	1.60	20.46	4.50 22.47	7.69 31.14	33.55
Service			0.12			6.68		5.33	l .					
Resale of Material	0.04	0.05	15.86	0.06 15.51	0.12	0.21	0.10	0.13 15.66	0.08 33.64	0.32 32.55	0.50 63.92	0.48	0.46	1.50 84.92
TOTAL	17.12	16.52	15.86	15.51	15.48	17.08	15.43	15.66	33.64	32.55	63.92	61.79	71.93	84.92
REVENUE - BUSINESS UNITWISE														
ERP	4.59	4.90	4.04	3.99	4.53	4.44	4.31	4.04	9.49	8.98	17.00	17.13	23.57	31.74
HRP	6.53	6.32	5.86	6.28	6.69	7.02	6.20	6.39	12.85	13.71	25.84	25.53	25.55	27.59
AAD	6.01	5.30	5.97	5.24	4.25	5.61	4.92	5.23	11.31	9.86	21.08	19.13	22.81	25.58
TOTAL	17.12	16.52	15.86	15.51	15.48	17.08	15.43	15.66	33.64	32.55	63.92	61.79	71.93	84.92
REVENUE - GEOGRAPHYWISE														
Americas	4.19	3.95	3.91	3.85	4.37	4.17	4.37	3.50	8.13	8.55	16.31	15.50	17.97	19.87
Europe	0.57	0.74	0.46	0.60	(0.47)	0.89	0.60	0.92	1.31	0.42	1.48	3.02	4.11	4.75
APAC	7.00	6.84	6.19	5.73	6.03	6.48	5.17	6.28	13.85	12.51	24.44	22.15	23.42	31.50
India	3.55	3.30	3.50	3.78	4.31	3.65	3.50	3.04	6.85	7.96	15.24	13.53	16.71	20.18
MEA @	1.81	1.70	1.80	1.55	1.24	1.87	1.79	1.93	3.51	3.11	6.45	7.59	9.71	8.62
TOTAL	17.12	16.52	15.86	15.51	15.48	17.08	15.43	15.66	33.64	32.55	63.92	61.79	71.93	84.92
BOOKING - BUSINESS UNITWISE	6.00	4.50	2.40	2.27	2.22	2.52	2.26		10.50	5.05	10.54	10.52	20.50	24.00
ERP	6.00	4.58	2.18	2.37	3.32	2.63	3.26	6.89	10.58	5.95	10.51	19.52	20.58	31.98
HRP	3.09	7.98	6.94	2.64	10.62	12.53	12.15	10.86	11.07	23.15	32.73	40.34	27.18	40.00
AAD TOTAL	1.65 10.74	6.86	18.78	2.00	2.65	7.98 23.14	8.00 23.41	9.80	8.52 30.16	10.63 39.74	31.41	30.19	17.03	37.85 109.82
TOTAL	10.74	19.43	27.90	7.01	16.60	23.14	23.41	27.56	30.16	39.74	74.65	90.05	64.78	109.82
BOOKING - GEO WISE														
Americas	0.98	7.04	2.64	2.15	1.21	4.93	1.12	9.96	8.03	6.14	10.93	22.38	21.43	31.32
Europe	0.04	0.25	0.47	0.01	0.85	9.29	0.18	0.54	0.29	10.14	10.63	1.44	0.32	11.51
APAC	2.93	8.74	21.33	3.47	10.81	4.52	4.76	15.11	11.66	15.33	40.13	31.33	20.79	32.12
India	4.75	1.89	1.37	1.03	2.48	3.22	6.52	1.07	6.64	5.70	8.09	18.65	10.04	27.73
MEA @	2.04	1.50	2.10	0.36	1.24	1.18	10.83	0.87	3.54	2.42	4.87	16.25	12.21	7.14
TOTAL	10.74	19.43	27.90	7.01	16.60	23.14	23.41	27.56	30.16	39.74	74.65	90.05	64.78	109.82
UNEXECUTED ORDER BOOK #	169.16	192.81	187.55	180.32	193.01	196.03	195.70	190.98	169.16	193.01	187.55	195.70	174.10	182.67
CUSTOMER METRICS														
Revenue from New Customers (%)	6%	4%	16%	8%	6%	4%	10%	15%	5%	5%	8%	10%	10%	25%
Revenue from Cloud orders (%)	65%	60%	60%	59%	50%	60%	58%	56%	62%	55%	57%	55%	49%	40%
Number of new customers added	6	5	5	5	9	6	13	10	11	15	25	45	41	50

^{\$} Figures, other than revenue, are unaudited.

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[#] Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.

[@] Middle East and Africa (MEA) includes South Africa.